

Headway Capital Partners Raises EUR 372 Million for Fourth Fund, Achieves Hard Cap for Fund to Provide Liquidity Solutions to Private Equity Market

LONDON AND BOSTON - OCTOBER 23, 2019 - Headway Capital Partners ("Headway"), today announced that it has completed fundraising for HIP IV SCSp ("HIP IV") at EUR 372 million, exceeding its EUR 300 million target and achieving its hard cap. Headway Capital secured commitments to HIP IV from a diverse group of investors including European, US and international pension funds, endowments and foundations, and family offices.

"Headway is grateful for the support of both existing and new investors and we are excited by the opportunities we are seeing in today's market for HIP IV," said Laura Shen, a founding partner of Headway Capital Partners.

HIP IV will continue the same focused niche strategy as its predecessor funds, leveraging the firm's deep experience and vast network to invest in off market small to mid-sized (<EUR 50 million) complex transactions such as secondary direct portfolios, GP restructurings and structured secondary transactions such as preferred equity investments.

With close to a third of HIP IV already committed, Headway seeks to continue partnering with private equity and secondary direct managers, fundless sponsors, and general partners to help them achieve their investment goals by implementing the full range of solutions offered by the private equity secondaries market.

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