

London, UK - Amsterdam, NL - May 2014

Headway acquires the assets of the Dutch buyout fund Soestdijk Capital, backing the manager of the fund, in its own buy out

Headway Capital Partners LLP (“Headway”) is pleased to announce that its advised fund Headway Investment Partners III L.P. (“HIP III”) recently acquired a portfolio of 8 assets from a niche Dutch buyout fund Soestdijk Capital. That fund was managed by Wai Ki Chiu and Albert van der Wal, which will remain as managers on behalf of HIP III going forward. HIP III will be the majority investor in Soestdijk Capital, alongside the managers.

This transaction provided the required liquidity to existing investors while assuring continuity of support for portfolio companies. The portfolio comprises 8 assets active in the TMT and industrial sectors, mostly in the Benelux markets. The two largest assets are DataExpert, a leading value added reseller in forensic, analysis and incident response software for the governmental and corporate market in the Benelux, and Verasol, market leader and producer of veranda’s with points of sales in The Netherlands, Germany, Belgium and France.

Wai Ki Chiu, Partner of Soestdijk Capital, stated “We are pleased to have found a new partner in Headway to back us in the creation of value within our portfolio. It was an efficient and transparent transaction, and Headway proved a very reliable partner”. Christiaan de Lint, Partner at Headway, commented “We are delighted to back a strong local manager in the Netherlands. We have been impressed with what they have achieved to date, and are excited about the prospects of the portfolio companies”.

About Headway Capital Partners LLP: Headway is an independent private equity secondary firm providing a full range of liquidity solutions to investors seeking exits or alternatives for their private equity assets. Headway purchased both limited partnership positions in private equity funds and portfolio of direct private equity investments, as well as working with pools of assets with further financing needs. Headway specialises in small to mid-size secondary transactions, and invests globally with a focus on Western Europe and North America.

About Soestdijk Capital: Soestdijk is a niche buyout fund based in the Netherlands, focussing Dutch based SME companies with an enterprise value ranges from 2.5m to 15m. Started in 2008, the fund has invested in 12 assets of which 8 still remain. Soestdijk Capital is specialised in managing growth of SME companies which come along with business succession of the founder and corporate development. By investing its expertise and operational engagement along with capital, Soestdijk Capital provides active support to the management.